

Incentives, Grants, & Advocacy

All incentives are not created equal, and obtaining those incentives can often be challenging. Good business means taking advantage of all the business and tax incentives and grants that are available to your organization and the BEDC is your source for identifying and capitalizing on them. Some current incentives include:

TAX INCENTIVES

The Investment Tax Credit (ITC) - 3% ITC for investments in tangible depreciable assets to all state manufacturers

The Economic Development Incentive Program (EDIP) - Communities within Economic Target Areas are eligible for this program

- o **The TIF (Tax Increment Finance)** - An exemption on property taxes on the value added to the property by the participating company.
- o **The Economic Opportunity Area Investment Tax Credit (EOA-ITC)** - Once a TIF is negotiated, the Commonwealth extends an EOA-ITC of 5%.
- o **Abandoned Building Renovation Deduction** - Businesses can deduct up to 10% of costs incurred in renovating buildings that have been 75% vacant for two or more years in an ETA
- o **Research and Development Tax Credit** - Massachusetts has the most favorable R&D tax incentive in the nation. Any cost which would qualify you for the Federal R&D tax credit are eligible for a 10% Massachusetts R&D Tax Credit
- o **Single Sales Tax Treatment** - Massachusetts companies with significant out-of-state sales, as it apportions corporate income solely based on a ratio of in-state sales to total sales.

WORKFORCE

Workforce Training Fund (WTF) - WTF provides grants up to \$1,000,000 to upgrade skills of incumbent worker.

The Express Program

Workforce Training Fund Express is targeted to small employers -- with 50 employees or less -- and labor organizations. Applicants must choose a training course or program from a pre-approved training directory. Applications may be submitted online at any time. Grants are up to \$3,000 per employee per course and up to \$15,000 per year per employer.

The General Program

The Workforce Training Fund's General Program is designed for large and small businesses, labor and business organizations. Applications requesting more than \$50,000 are by deadline and are reviewed by an advisory panel of business and labor leaders. Under new legislation, grants over \$250,000 and up to \$1 Million may be awarded

Hiring Incentive Training Grant - Receive up to \$2,000 in training funds for hiring eligible unemployed workers.

Job Creation Incentive Payment* - A rebate of 50% of the payroll withholding taxes paid by the new employees to the state. Rebates are available to companies hiring 10 or more new workers. **Available to companies in the life sciences, biotechnology, and medical device industries.*

Additional industry specific and State and local grants and incentives also exist. Let the BEDC develop an incentive package that is best for your business.